



NGĀTI   
PĀHAUWERA  
Development Group

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PŪRONGO Ā-TAU  
**2018**

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ANNUAL REPORT FOR FINANCIAL  
YEAR ENDING 30 JUNE 2018

# TE OHAKI

Ka tika te whakatauaiki o Ngāti Pāhauwera e kī ana  
Ko te amorangi ki mua  
Ko te hapai o ki muri  
Te tūturutanga mahi pono o te Māori mana motuhake  
Hei whakakūititanga  
Hei whakakitenga  
Ngā mihi ki ngā tīpuna kua wehe atu ki te pō uriuri,  
ki te pō tangotango  
Nā rātou ngā taonga i tuku whakarere iho  
Te pūtake o mātou rangatiratanga  
Na rātou nga tūmanako ki te pupuri ki te whenua mo  
ngā uri whakatipu Mo te oranga o Ngāti Pāhauwera  
Uhi wero  
Tau mai te mauri  
Haumi e Hui e Tāiki e

# 2018 AGM AGENDA Pg. 4

1. Karakia – Mihi - Apologies
2. Trustees annual report on the operations of the Ngāti Pāhauwera Development Group including the Trusts and Companies for year ended 30 June 2018.  
**Resolution to note and receive the annual plan report for 30 June 2018.**
3. Audited Financial Statements for the Ngāti Pāhauwera Development Group for the Financial Year Ended 30 June 2018  
**Resolution to receive Audited Financial Statements for year ended 30 June 2018.**
4. 2018/ 2019 Annual Plan. Updated 5 year, and 100 year plans for Ngāti Pāhauwera Development Group  
**Resolution to note and receive the updated plans.**
5. Note the appointment of Crowe Howarth as Auditor for Ngāti Pāhauwera Development Group for 2018-2020.  
**Resolution to note the appointment of Crowe Howarth from 2018-2020.**
6. General Business:
  - Announcement of new trustees: Re-elected Toro Waaka, Chaans Tumataroa Clarke, newly appointed Gerald Aranui for four years along with Amiria Tomoana and Tom Keefe appointed for the next two years.
  - Presentation of taonga for Tania Hodges who did not seek re-election.
  - Call for non-notified business items.**Resolution to note the appointments of the newly elected trustees and acknowledge the contribution of Tania Hodges.**
7. Confirm minutes from Annual General Meeting held on the 12 November 2017  
**Resolution that the minutes of 12 November 2017 be received and noted as a true account of proceedings from the last Annual General Meeting**

# AGENDA ITEM 1: Karakia

## TE KAWA O TE HUI

- Celebration of achievements.
- The hui is being recorded.
- Please use the microphones.
- Questions after each presentation.
- Questions from members must be relevant to the item of business.
- Be respectful of speakers.



# AGENDA ITEM 2: ANNUAL REPORT:

This report is an account of certain highlight activities carried out in the reporting period 1 July 2017 – 30 June 2018 to align the financial reporting period.

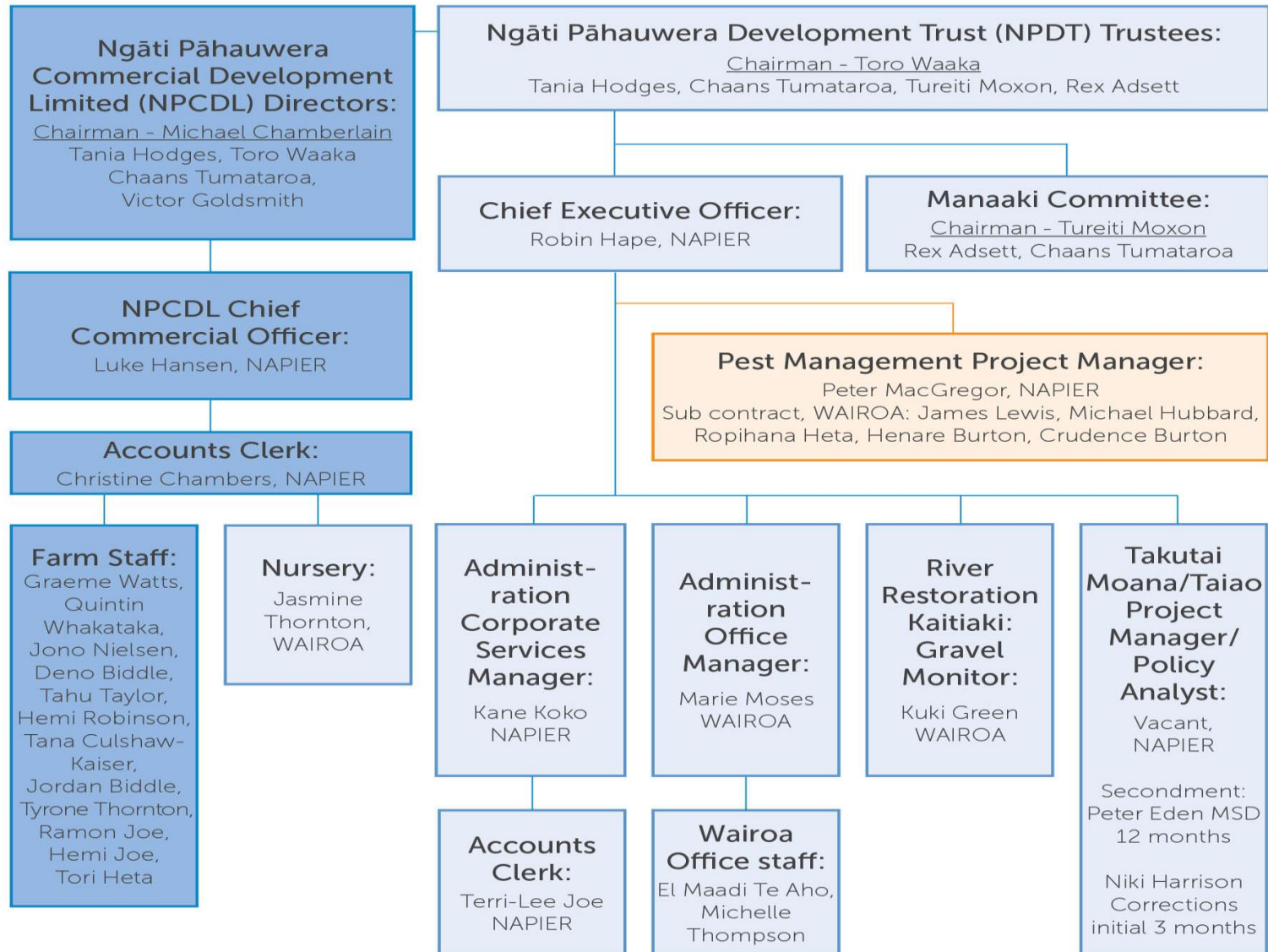
**Resolution: To note and receive the Annual Report for 30 June 2018.**

## 1. GOOD GOVERNANCE: MANA RANGATIRANGA

In terms of Pāhauwera representation as at 30th June 2018 NPDT and NPCDL was governed and managed as follows;

- Governance; NPDT: 5 Pāhauwera member trustees and NPCDL: 3 Pāhauwera directors, 1 Māori and 1 non-Māori independent directors.
- Total 28 staff; 20 Pāhauwera (17 registered members & 3 whakapapa/marriage), 4 Māori and 4 non-Māori.
- Seconded from MSD, Peter Eden to assist with employment and training. Seconded from Corrections, Nikki Harrison for 3 months.

# ORGANISATION STRUCTURE & GOVERNANCE



# POLITICAL LANDSCAPE & GOVERNANCE

- Iwi Chairs Forum: The Forum is a national platform for advancing Maori issues with the Crown.
- Hawkes Bay Regional Council Regional Planning Committee: Statutory committee to have oversight of HBRC RMA decision making. Wairoa, Hastings and Napier council interaction.
- Te Kahui Ōhanga o Takitimu : Regional Matariki planning forum with strategies to increase Maori engagement and employment.
- Te Kei o Takitimu: Informal collaboration with other settlement entities to discuss investments and scale development.



# COMMUNICATION & GOVERNANCE

## Social media:

Facebook, used for pānui, events, employment. Respond as appropriate.

## Website:

[www.ngatipahauwera.co.nz](http://www.ngatipahauwera.co.nz)

Updates members and focus on activities of Trust and achievement of members.

## Newsletters:

Te Putorino o Pāhauwera, printed copies and e-versions available.

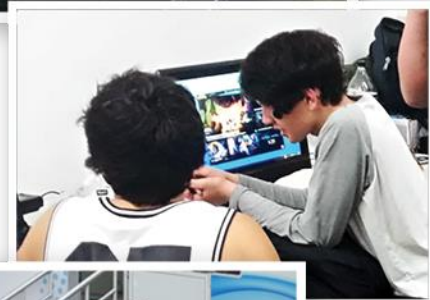




## 2. SOCIAL RESPONSIBILITY: MANAAKITANGA

### COMMUNITY ACTIVITIES & SUPPORT

- Dental Truck:
  - 89/ 106 patients given free dental treatment.
- Pig Hunting Club:
  - 562 permits with 18 cultural permits.
  - Guy Te Kahika and Barney Tihema.
- Other support includes supporting wananga for marae, ICT Gaming Club and manaaki grants.



# MANAAKI COMMITTEE REPORT: Social Responsibility

In the 2017/ 2018 financial year the committee made distributions to the following categories:

<u>Marae:</u>	<u>\$142,000.00</u>
<u>Community Groups:</u>	<u>\$ 2,200.00</u>
<u>Tertiary:</u>	<u>\$ 43,615.00</u>
<u>Secondary:</u>	<u>\$ 22,000.00</u>
<u>TOTAL:</u>	<u>\$209,815.00</u>

Details pages 12, 71-73 of AGM booklet



### 3. ENVIRONMENTAL ACCOUNTABILITY: WAIRUATANGA & MANAAKI TAIAO

- Te Awaawa Stream Enhancement.
- Biodiversity Strategy and Joint Operational Plan for Te Heru o Tureia.
- Putere Lakes (Fencing, planting, pest control, symposium).
- Pest Control (OSPRI TB Free NZ & Lewis Pest Control (LPC)) :

James Lewis – Managing Director LPC - Pg. 15

| *Putere Lakes*

## OTHER ENVIRONMENTAL MAHI

- Takutai Moana - statutory recognition of customary title.
- Kiwi release.
- Korure feeding at Boundary Stream.
- Maungataniwha visit.
- Pan Pac Wastewater Committee, Cape to City Project Team, Hawkes Bay Marine Group and district/agency liaison (WDC, HBRC, MFE, DOC).
- Regular water testing undertaken to monitor water quality of rivers, lakes and streams.



## 4. ECONOMIC PROSPERITY: Whai Rawa / Rangatiratanga

Mahi, Education & Training:

- Ngati Pahauwera Silviculture contracting to PanPac with support from NPDT.

Dave Huata Managing Director to talk on his success.

- River Honey

River Honey is a partnership venture to determine the quantity and quality of honey around the reserves as distinct from the NPCDL contract. Today we have an example of what we hope to present in 2 years time that reflects a cultural heritage based honey product.

A photograph of a field of young green plants in rows, with a decorative white graphic overlay at the top. The plants are small and green, growing in dark brown soil. The background shows a horizon line under a clear sky. The graphic overlay consists of several curved, overlapping lines in white, creating a stylized, abstract pattern.

# **NPCDL Report:**

**Chairman – Michael Chamberlain**



# NPCDL's OBJECTIVES

1. To generate an increasing income stream to support the agreed social and community objectives.
2. To develop the strategic and other assets of the Trust within Ngāti Pāhauwera, for future generations.
3. To invest in businesses that provide employment and a stronger economic future.



# INCOME GENERATED LAST YEAR

Our income comes from a variety of sources and is increasing.

Item	2018 Value (\$)	2016 Value (\$)
Forest rental	1,125,000	911,000
Net farm income	197,400	(399,076)
Dividends	311,867	260,862
Interest	36,397	294,764
Honey	45,000	45,000
Other income (rent, herbs)	52,006	30,354
<b>Total</b>	<b>\$1,767,670</b>	<b>\$1,142,904</b>



## VALUE OF ASSETS

The value of our assets is growing and the company is creating employment.

Year	Value* (\$ million)	Number of staff employed by the company
2012	\$0.066	
2013	\$44.2	
2014	\$46.0	
2015	\$48.7	1
2016	\$56.5	6
2017	\$64.9	16
2018	\$69.2	17

\* NB: values exclude income generated



*Jasmine Thornton among 90kg calves on renewed pasture*

## FARMS

- In the last financial year they produced a \$197,400 profit.
- Development work is nearly complete and we have removed a lot of risk associated with weather.

# FARM INVESTMENT

Over the past three years we have invested in:

Item	Spend (\$)
Fertiliser	874,000
Fencing and yards	816,000
Water reticulation	232,000
Roads and land improvement	717,000
Pasture renewal	346,000
Supplementary feed and feeding	492,000
Weed control	291,000
<b>Total</b>	<b>\$3.67M</b>

# WHAT IS THE SPEND ACHIEVING?

That spend has resulted in near fully developed farms:

Item	2016	2017	2018	Overall increase
Breeding ewes	4,608	4,643	5,036	9.3%
Cattle (Stock unit's)	7,677	9,622	15,169	58%
<b>Overall livestock value</b>	<b>\$2.21M</b>	<b>\$3.12M</b>	<b>\$4.63M</b>	<b>110%</b>
Fertility (P levels)	5.4	11.1	18.5	243%
New pasture (ha)	0	30	142	



# FARM PROFITABILITY

Most importantly, profits are increasing

Item	2016	2017	2018	2019 budget
Farming profit	(399,076)	200,710	197,399	522,964

We kept investing back into the farms in 2018 to set the farms up for continued and increasing success for the future.

# FORESTRY LAND

15,485 hectares of land of which 12,069 hectares is effective.

	Capital value	Rent paid	Return on capital
2014	\$19.18M at 31-Oct		
2015		\$825,000	
2016		\$911,000	4.7%
2017	\$27.0M at 30-June	\$911,000	
2018	\$29.8M at 30-June	\$941,000	
2019		\$1,127,549	3.8%

- The land value is increasing faster than land rentals.
- We are breaking away from an agreement that makes it difficult to drive higher returns with this asset.

# RONGOĀ

We have two categories:

1. Wild harvest
2. Plants we grow and harvest.

*One hectare of Echinacea is established and wild harvest is just kawakawa at this time*



- **For each of these we have a customer, Phytomed, who we sell our dried product to.**
- **The potential for Rongoā is great and our business is building.**

# FINANCIAL ASSETS

Three types:

1. Shares in **PUBLIC** companies



METHVEN

2. Shares in **PRIVATE** companies



SupremeHealth™

3. **CASH** with an Asset Management Company



## SHARES – BOTH PUBLIC & PRIVATE

To 30 June 2018:

\$10.15 million invested across 46 companies  
\$ 1.08 million has been paid as dividends  
= \$11.23 million

\$ 7.79 million was the initial investment  
= **\$ 3.44 million of net gain from shares**

PORT OF  
TAURANGA



Fisher & Paykel  
HEALTHCARE



SKELLERUP  
SKELLERUP HOLDINGS LIMITED



Auckland  
Airport

METHVEN



Metlifecare



meridian

NGĀTI  
PĀHAUWERA  
Development Group

# Questions?





# 5. CULTURAL CONSOLIDATION: MATAURANGA PAHAUWERA

## SUPPORTING COMMUNITIES

- Supporting Te Whare Wananga o Awanuiarangi Pou Hono Courses.
- Te Matawai representation.

## RANGATAHI & BIG CAMP MOHAKA

- Rangatahi Wananga held January 2018 in conjunction with Te Tai Timu Trust: Korero Henare Makoare.
- 70 Rangatahi (35 Pahauwera) water safety, rafting the Mohaka, international relations, inter agency collaboration and enjoying being Pahauwera.
- Pou unveiled at Patuwahine













- **Resolution to note and receive the Annual Report for 30 June 2018.**

# **AGENDA ITEM 3 ANNUAL FINANCIAL STATEMENTS FOR THE PERIOD ENDING 30.6.18.**

**Pg.32- 70.**

- Explanations presented by Peter Gillies, Group Accountant.

**Resolution to receive the Audited Financial Statements for the year ended 30 June 2018.**

# AGENDA ITEM 4

## 100, 5 YEAR AND ANNUAL PLANS

100 YEAR PLAN: Pg. 24 & 25.

### VISION- TE ORANGANUI O NGATI PAHAUWERA – HEALTHY, WEALTHY AND HAPPY PEOPLE.

#### MISSION:

Ko te Amorangi ki Mua - To develop leadership and the organisational support systems and expertise to progress the following goals (Good Governance):

#### GOAL ONE:

Toitū te Pāhauweratanga – culturally strong in Ngāti Pāhauwera tikanga and reo. (Cultural Consolidation)

#### GOAL THREE:

Toitū te Whenua – to be the owners and kaitiaki of Ngāti Pāhauwera lands collectively. (Environmental Accountability)

#### GOAL TWO:






Te Puāwaitanga o te Pāhauweratanga – Ngāti Pāhauwera striving and leading wherever they are. (Social Responsibility)

#### GOAL FOUR:

Toitū te whairawa – to be the wealth creators, business owners and global importers and exporters. (Economic Prosperity)



## 2018-2019 ANNUAL PLAN p.26

-  1. CULTURAL CONSOLIDATION –  
Culturally connected
-  2. SOCIAL RESPONSIBILITY –  
Manaakitanga
-  3. ENVIRONMENTAL ACCOUNTABILITY –  
Sustainability of resources.
-  4. ECONOMIC PROSPERITY –  
Wealth creation, regionally, nationally  
and internationally.
-  5. GOOD GOVERNANCE –  
Pāhauwera leadership to achieve.

# 1. CULTURAL CONSOLIDATION – Matauranga Pāhauwera

GOAL: Toitū te Pāhauweratanga – Culturally strong in Ngāti Pāhauwera tikanga and reo.

<p>1.1 Defining and consolidating Ngāti Pāhauwera identity and visibility</p>	<p>1.1 Complete marketing and branding for uniforms, farm signs, vehicles, Pou for any significant NP assets included.</p>
<p>1.2 Ensure on-going learning of Ngāti Pāhauwera tikanga and kawa</p>	<p>1.2 Organise and facilitate learning of reo, tikanga and kawa wānanga with local marae</p>
<p>1.3 Identify and strengthen te reo of Ngāti Pāhauwera through the teaching of te reo at all learning levels</p>	<p>1.3 Develop a relationship with Ngati Kahungunu Iwi Incorporated and Te Matawai to advance reo development within Ngati Pahauwera</p>
<p>1.4 Collection, storage and repository of Ngāti Pāhauwera taonga</p>	<p>1.4 Develop policies, a digital and reference platform for Pāhauwera whakapapa, matauranga Maori and wāhi tapu/ wāhi taonga</p>

## 1.5

Nurturing Ngāti Pāhauwera spiritual and metaphysical relationships and connection with the environment in particular marae and wāhi tapu

1.5 Support marae aspirations and sustainability by supporting the development of strategies and planning.

## 1.6

Retention of traditional knowledge and practices.

1.6. Develop a digital platform that allows access to the traditional information gathered from the treaty claims that would assist in the retention and fostering of NP matauranga, tikanga and kawa

## 2. SOCIAL RESPONSIBILITY – Manaakitanga

GOAL: Te Puawaitanga o te Pāhauweratanga – Ngāti Pāhauwera striving and leading wherever they are.

<p>2.1 Creating and encouraging opportunities for mana motuhake, independence, and positive and healthy lifestyles for hapū and whānau</p>	<p>2.1 Produce a housing support information package demystifying home ownership regulations for Papakainga, social housing and increased Pāhauwera home ownership.</p>
<p>2.2 Raising Ngāti Pāhauwera earning capacity per capita.</p>	<p>2.2 Develop a scoping paper and proposal with AgResearch/ NPCDL for the development of both NP and other owned Maori land 2.2 Expand the ICT initiatives to provide scope for business opportunity regionally, nationally and internationally</p>
<p>2.3 Access to and provision of services for basic needs</p>	<p>2.3 In conjunction with the beneficiary demographic profile and in partnership with the HBDHB, PHO, He Korowai Manaki and other health providers undertake an Iwi health survey and formulate a Health Strategy that delivers improved health services for whanau</p>
<p>2.4 Access to and delivery of educational opportunities</p>	<p>2.4 Investigate government agencies, social policies and programs to ensure whanau have access to adequate services including business development</p>
<p>2.5 Support across all of the whanau age groupings</p>	<p>2.5 Through Manaaki grants support whanau who are studying to achieve their goals</p>



### 3. ENVIRONMENTAL ACCOUNTABILITY – Wairuatanga & Manaaki Taiao.

Goal: Toitū te Whenua – to be the owners and kaitiaki of Ngāti Pāhauwera lands collectively.

<p><b>3.1</b> Protection of all lands, coastal marine areas, waterways, ecosystems, wildlife and flora and fauna</p>	<p>3.1 Develop an Iwi hapu Management Plan (IHMP) with an overview of current resources and future plans for all NPDT Taiao related activities</p>
<p><b>3.2</b> Influence and monitoring Resource Consents</p>	<p>3.2 Appropriate representation on local government decision making bodies Appoint representation on HBRC RPC, HBRC Maori Advisory Standing Committee, Hastings District Council Maori Joint Committee, and Wairoa District Council Maori standing committee to ensure the interests of NP are advocated</p>
<p><b>3.3</b> High water quality standards promoted and maintained.</p>	<p>3.3 Monitor water quality Undertake water sampling at key areas of concern, Putere Lakes, Mohaka awa, Waihua and Waikare. Riparian planning in areas where there is still stock access. Putere Lakes and other NPDT lands</p>

<p><b>3.5</b> Efficient waste management</p>	<p>3.5 Support sustainable strategies for Pāhauwera i.e. recycling.</p>
<p><b>3.6</b> Reduction of leeching and/or run off into waterways.</p>	<p>3.6 Monitor and review farm/ forestry practices/ policies to protect waterways from silt/ slash build up and mitigate negative effects on waterways from farming/ forestry practices</p>
<p><b>3.7</b> Protection of customary fishing.</p>	<p>3.7 Secure Takutai Moana marine title and support kaitiaki to fulfil the customary fishing regulations to meet the customary fishing needs of NP</p>
<p><b>3.8</b> Progress the Waitangi Tribunal recommendations regarding the Mohaka River Claim</p>	<p>3.8 Initiate litigation for ownership of the Mohaka River</p>

## 4. ECONOMIC PROSPERITY – Whai rawa & Rangatiratanga.

GOAL: Toitū te whai rawa – to be the wealth creators, business owners and global importers and exporters.

<p>4.1 Increase the Ngati Pahauwera Group funds and asset base by prudent investing</p>	<p>4.1 After considering the reports develop a long term strategy on; Increasing the productivity and profitability of Trust owned farms Develop NP wide land based enterprises Possibility of co-ordination with wider Ngāti Pāhauwera owned land</p>
<p>4.2 Profitable utilisation on Ngati Pahauwera farms and lands</p>	<p>4.2 Develop long term Forestry strategy Identify whether to continue to lease and/ or pursue joint venture arrangements Assess ways of minimising environmental impact of Forestry operations</p> <p>4.2 Develop farming strategy for all farms with a focus on training and employment Develop government/ NGO partnerships to facilitate industry training and employment i.e. WINZ, TPK. Apiculture, horticulture and other agriculture based training to increase opportunity within the farms</p>

#### 4.3

Investment in Ngāti Pāhauwera Business Initiatives

4.3 Develop a strategic intent to support local NP business development

Establish and investment fund for new business and continue to support Pest Management with Lewis Pest Control and Silviculture with NP Silviculture  
Develop a Tourism strategy

#### 4.4

Increase employment opportunities for Ngāti Pāhauwera whānau

4.4 Possibility of co-ordination with non-Pāhauwera owned land in the core area

Maintain MSD support to encourage training and employment of NP members

#### 4.5

Establishing and maintaining strong and healthy strategic business relationships.

Develop strategic relationships with government and non-government agencies like the Post Settlement Entities to explore business opportunities



## 5. GOOD GOVERNANCE AND RELATIONSHIPS – Mana Rangatiranga

GOAL: Ko te Amorangi ki Mua - To develop leadership and the organisational support systems and expertise to progress the following goals

<p>5.1 Strong principled, committed and practical leadership.</p>	<p>5.1 Review planning documents to ensure all documents are in line with the current strategic direction i.e. 2018-19 Annual, 5 and 100 year plans</p>
<p>5.2 High level Trustee capability in governance, policy and practice</p>	<p>5.2 Review Deed clauses to test any redundant clauses Tiaki Trust deed review (TT) to be undertaken and complete</p>
<p>5.3 Politically vigilant, astute and proactive.</p>	<p>5.3 Review capacity, capability and relevance of the beneficiary database and develop demographic profile of Ngāti Pāhauwera beneficiaries including skills, qualifications and any other aspects of potential</p>
<p>5.4 Intergenerational Fairness and Succession Planning.</p>	<p>5.4 Review capacity, capability and relevance of the beneficiary database and develop demographic profile of Ngāti Pāhauwera beneficiaries including skills, qualifications and any other aspects of potential</p>

<p>5.5 Responsive ready to hapū and whānau engagement, participation, empowerment</p>	<p>5.5 Improve the Information and Communications with members Hui a kaumatua, hui a rangatahi, Pāhauwera day, hui a iwi Live streaming of hui a iwi and AGM Minutes loaded onto the website</p>
<p>5.6 Effective and efficient management infrastructure</p>	<p>5.6 Implement organisational review to confirm efficacy and job sizing Executive management review with CEO and CCO job sizing Corporate/ Support Service Review</p>
<p>5.7 Transparent, accountable and accessible processes</p>	<p>5.7 Review policies and delegations to ensure compliance Policy cycle of review is current Delegations are in place and being followed</p>
<p>5.8 Open and accessible communications.</p>	<p>5.8 Open and accessible communication Quarterly newsletter, Te Putorino Website/ facebook updating Trust meeting minutes on website</p>

## **100, 5 yearly and annual Plan 2018-19.**

Resolution to note and receive the updated plans.

# **AGENDA ITEM 5**

## **AUDITOR FOR NGĀTI PĀHAUWERA DEVELOPMENT GROUP FOR 2018-2020**

- Resolution to note the appointment of Crowe Horwath as the Auditor for Ngati Pahauwera Development Group for the period 2018-2020.



# AGENDA ITEM 6

## GENERAL BUSINESS:

Resolution to note the appointments of the newly elected trustees and acknowledge the contribution of Tania Hodges.

- Announce new trustees, Toro, Chaans & Gerald for 4 years and Tom & Amiria for 2 years.
- Presentation of taonga to Tania Hodges.
- Call for non notified business - items to be received, noted for action and/or reporting

# AGENDA ITEM 7

## CONFIRM MINUTES OF THE 2017 AGM

**Resolution:** That the minutes of 12 November 2017 be received and noted as a true account of proceedings from the last annual general meeting.

- Amend annual report booklet details to record correct date as Sunday 12 November 2017 venue Pukemokimoki Marae, Maraenui, Napier.



# Karakia Whakamutunga