

20  
17

NGĀTI PĀHAUWERA DEVELOPMENT TRUST  
ANNUAL GENERAL MEETING

NGĀTI   
PĀHAUWERA  
 Development Trust

# TE OHAKI

Tirohia tirohia

Tirohia ki nga haeata o te ata moemoea

Te Kawenata Tiriti

Hei whakaea nga tumanako o ngā tipuna

Kare e wareware te roa o te tumatuma o ratou ma

Ki te whakahoki ki a matou nga taonga tuku whakarere iho

Kimihia, kimihia

Kimihia he tikanga mo te tupono

Ngā patai, ngā wero I mua ia matou

Whaia te iti Kahurangi

Ahako te raru

Rapua te mea tuatahi mo te oranganui o ngā uri whakatipu

mo te oranganui o Ngāti Pāhauwera e

# 2017 AGM AGENDA

Karakia – Mihi

1. Trustees annual report on the operations of the Ngāti Pāhauwera Development Group including the Trusts and Companies.

**Resolution: To receive and note the Ngāti Pāhauwera Development Group Annual Report.**

2. Audited Financial Statements for the Ngāti Pāhauwera Development Group for the Financial Year End 30 June 2017.

**Resolution: To receive and note the audited Financial Statements for Ngāti Pāhauwera Development Group for the Year end 30 June 2017.**

3. 2017/2018 Annual Plan.

Updated 5 year, and 100 year plans for Ngāti Pāhauwera Development Trust.

**Resolution: To receive and note the 2017/2018 Annual plan in addition the updated Five (5) Year and 100 Year plans for the Ngāti Pāhauwera Development Group.**

4. To appoint Crowe Horwath as the Auditor for Ngāti Pāhauwera Development Group for 2018-2020.

**Resolution: To appoint Crowe Horwath as the Auditor for the Ngāti Pāhauwera Development Group for the period 2018 – 2020.**

5. General Business

- Call for non-notified business items.
- Removal of Trustees Richard Allen and Ngaire Culshaw.

6. Confirm minutes from AGM 19 November 2016.

**Resolution: To receive and accept the minutes of the Annual General Meeting of 19 November 2016.**

# TE KAWA O TE HUI

- i. The hui is being live streamed and recorded.
- ii. Please use the microphones.
- iii. Questions after each presentation.
- iv. Be respectful of speakers.
- v. No personal attacks or interrupting.
- vi. Comments and questions from members must be relevant to the item of business.

# AGENDA ITEM 1: ANNUAL REPORT TRUSTEE STRUCTURE

## Ngati Pahauwera Development Group – Trusts and Companies

The current trust structure is as follows:

**NPDT:** Ngāti Pāhauwera Development Trust

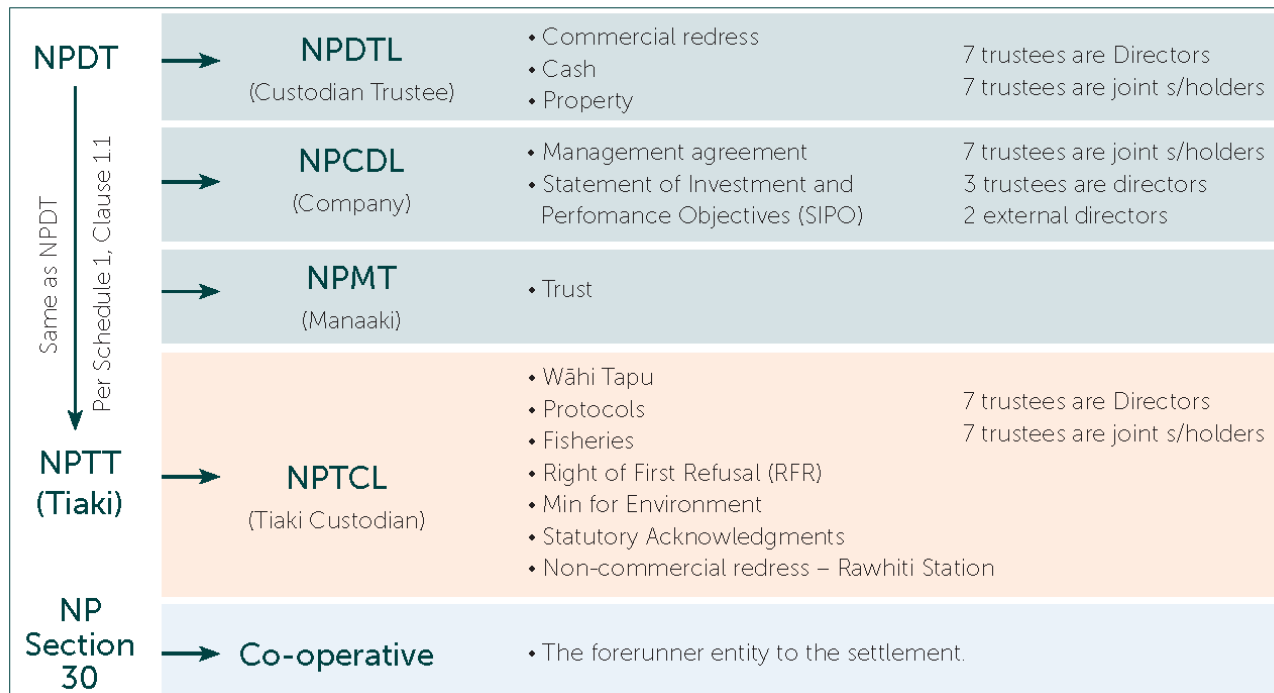
**NPDTL:** Ngāti Pāhauwera Development Trust Limited

**NPCDL:** Ngāti Pāhauwera Commercial Development Limited

**NPMT:** Ngāti Pāhauwera Manaaki Trust

**NPTT:** Ngāti Pāhauwera Tiaki Trust

**NPTCL:** Ngāti Pāhauwera Tiaki Custodian Limited



# GOVERNANCE

## **Trustees as at 30 June 2017:**

Toro Waaka, Tania Hodges, Tureiti Moxon, Chaans Tumataroa, Ngaire Culshaw, Richard Allen and Rex Adsett.

## **NPCDL Directors as at 30 June 2017:**

Michael Chamberlain, Toro Waaka, Tania Hodges, Victor Goldsmith and Chaans Tumataroa.

# TRUSTEE & DIRECTOR OBLIGATIONS

- i. Trustee responsibilities include acting in the best interest of the trust and members. Covered by the deed of trust, trust policies, companies and trusts act.
- ii. New trustees should bring knowledge and skills to the decision making table.
- iii. Required to sign documents accepting those responsibilities according to the deed and the various company constitutions.



# POLITICAL LANDSCAPE

**i. Iwi Chairs Forum:**

National forum where iwi chairs develop responses to significant issues i.e. Freshwater. Benefit is being aware of other iwi development, developing relationships on like issues and supporting one another.

**ii. Hawkes Bay Regional Council Joint/ Regional Planning Committee:**

Statutory committee to have input into HBRC RMA decision making.

**iii. Te Kahui Ohanga:**

Matariki regional planning with strategies to increase employment.

**iv. Te Kei o Takitimu:**

Informal collaboration with other settlement entities to discuss investments and development.



# COMMUNICATION

## i. Social media:

Facebook, consolidated the accounts to a single account.  
Respond as appropriate.

## ii. Website:

Looking to make the site more user friendly and modern.

## iii. Newsletters:

Te Putorino o Pahauwera.

Hui A Iwi: Held on the following dates:

- 17 July 2016
- 19 November 2016 – AGM
- 28 May 2017



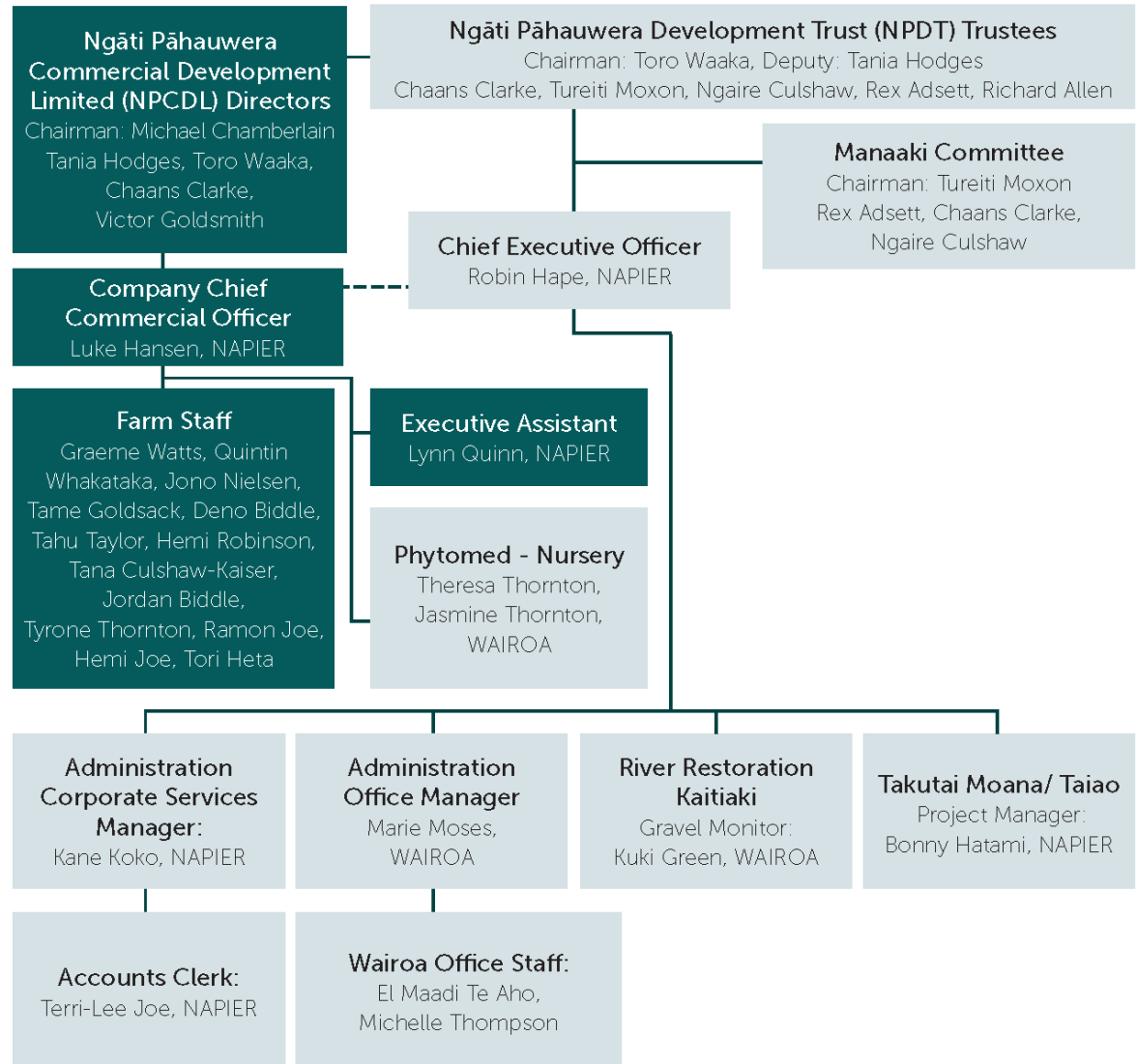
# STAFF & STRUCTURE

i. Total 24 staff, 19 Pāhauwera (16 registered members & 3 whakapapa/marriage), 3 non-Māori and 2 Māori.

ii. Seconded from MSD - Peter Eden to assist with Employment and Training.

iii. River Restoration staff Turi Paku, Kopu Tipoki and Tione Hubbard are acknowledged but left the trust following the restructure.

iv. The development investment includes our subcontractors.



# MEMBERSHIP

The current database and registration forms are due for review, this will allow more in depth information gathering to be undertaken regarding our members.

7,927

Total members

3,294

Male members

4,003

Female members

7,067

Members with valid  
contact details

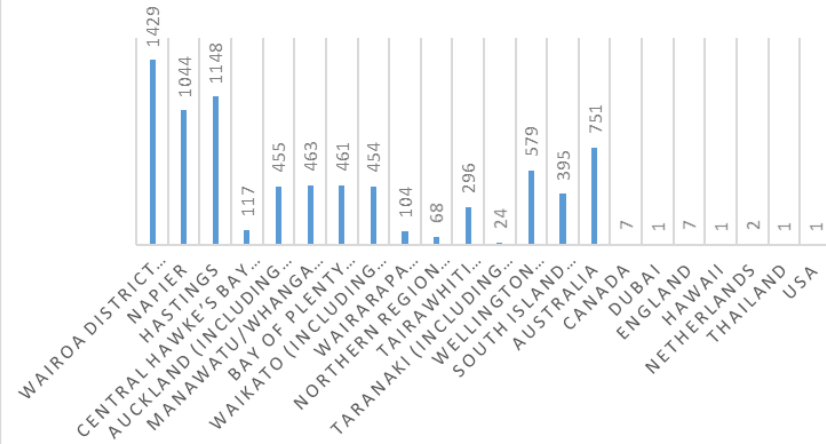
2,326

Members under 18  
years old

4,714

Members over 18  
years old

## PAHAUWERA LOCATIONS





# COMMUNITY SUPPORT



## Dental Truck

208

Requests for service

139

NPDT Members treated

166

People treated in  
total

27

Wairoa Community  
members treated

## Pig Hunting Club

525

Permits were issued

19

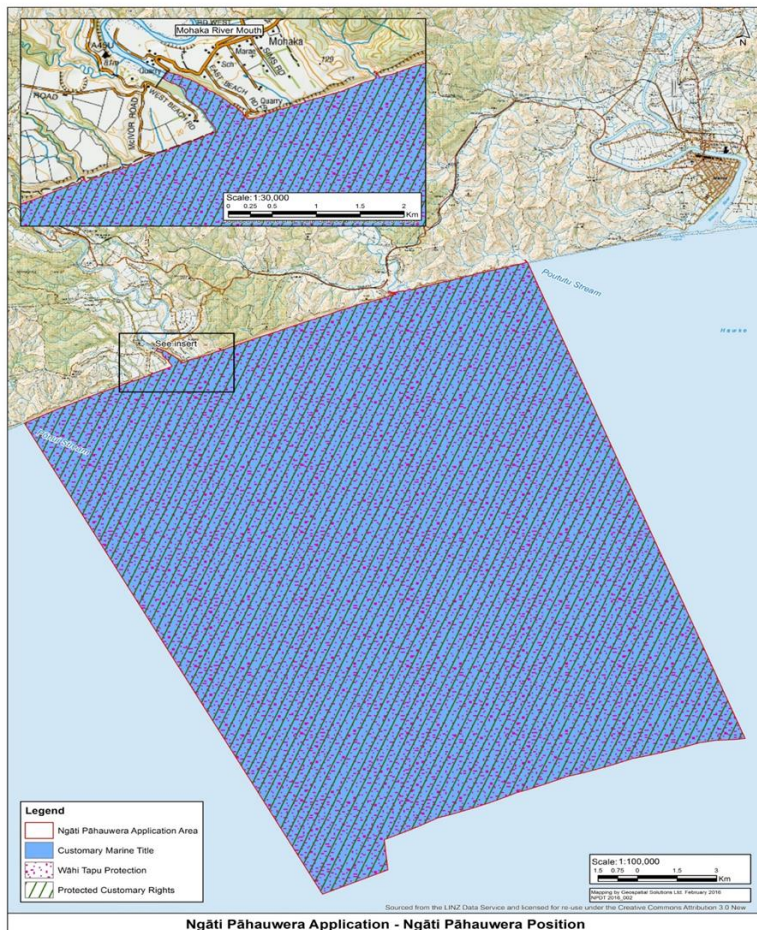
Cultural Permits  
issued for tangihanga



Support for  
kura,  
wānanga and  
special  
occasions

# ENVIRONMENT: TAKUTAI MOANA

- a. Marine and Coastal Area Act (Takutai Moana) first application nearing completion.
- b. Ratification of Ministerial offer is being reconsidered by the new government.
- c. Second application to Esk lodged with High Court.



## CUSTOMARY MARINE TITLE

- Poututu Stream to nearest bank of Pōnui Stream
- Mean high water springs out to 12 nautical miles

## WĀHI TAPU PROTECTION

- Poututu Stream to nearest bank of Pōnui Stream
- Mean high water springs out to 12 nautical miles
- With the following restrictions on access:
  - The ability to impose binding rāhui after drowning, other death or kōiwi discovery
  - No access to the application area for those who pollute, litter, gut their fish onto the beach or into the water, over-exploit or waste resources
  - No access to the rivermouths for those who go to the toilet in the rivers

## PROTECTED CUSTOMARY RIGHTS

- Poututu Stream to nearest bank of Pōnui Stream
- Mean high water springs out to 12 nautical miles
- To take, utilise, gather, manage and/or preserve all natural and physical resources (except for barred resources) including:
 

Sand	Stones
Gravel	Pumice
Driftwood	Kokowai
Wai tapu	Inanga
Kokopu	Tauranga waka
- As and when required, for purposes/to extent determined by Ngāti Pāhauwera subject to tikanga



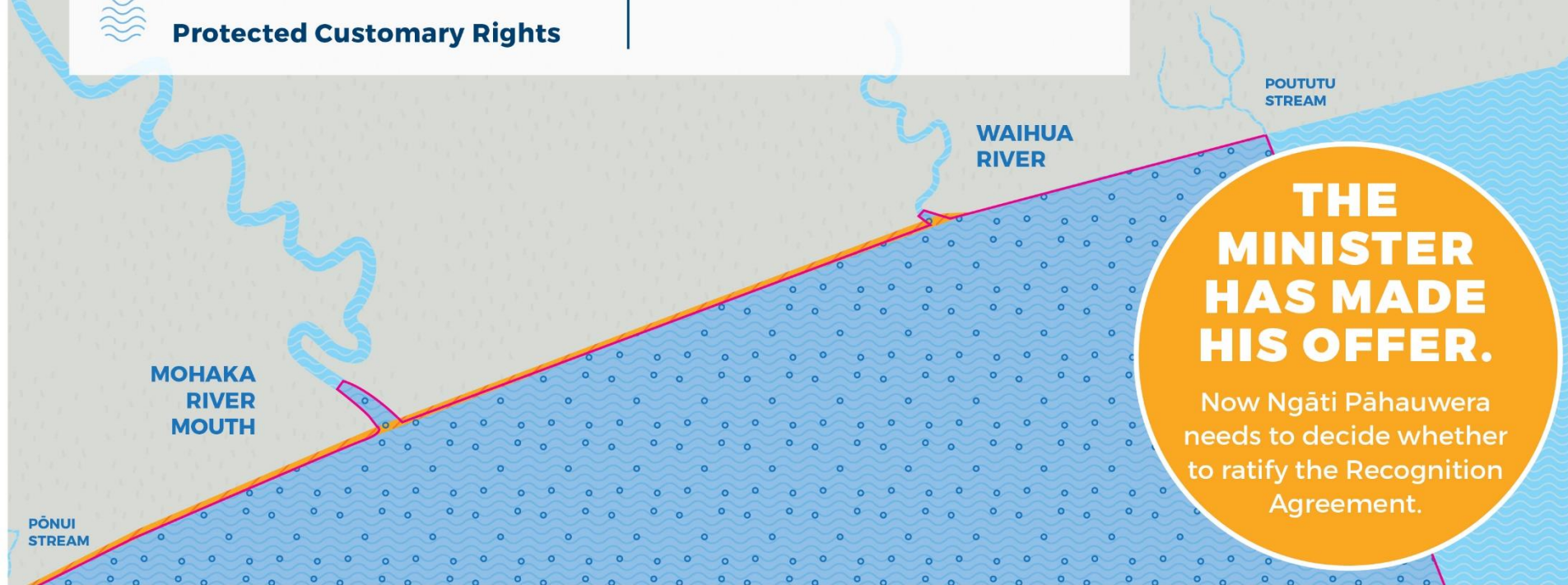
# NGĀTI PĀHAUWERA TAKUTAI MOANA:

## WE APPLIED FOR:

-  Application Area
-  Customary Marine Title
-  Wāhi Tapu Protection
-  Protected Customary Rights

## THE MINISTER'S OFFER IS:

-  Customary Marine Title
-  Hāngi Stone protection out to 12 miles



**THE  
MINISTER  
HAS MADE  
HIS OFFER.**

Now Ngāti Pāhauwera needs to decide whether to ratify the Recognition Agreement.



# NGĀTI PĀHAUWERA TAKUTAI MOANA:



# ENVIRONMENT

- a. Putere Lakes
- b. Hawkes Bay Regional Council  
(Cape to City and HB Marine Group)
- c. Department of Conservation  
(East Coast Hawkes Bay Conservation Strategy)
- d. Gravel Management with HBRC  
to confirm the amounts and  
sites for extraction



# RANGATAHI AND INFORMATION, COMMUNICATION AND TECHNOLOGY (ICT)

- i. Partnership with Curve Technology.
- ii. Uses gaming as the entry to ICT.
- iii. Project supported by funding from Ka Hao – TPK digital, 2 year funding option.
- iv. Started from an off-the-street club in Wairoa to a link with a school based programme in Napier.



# RANGATAHI AND INFORMATION, COMMUNICATION AND TECHNOLOGY (ICT)

The key reasons for working in this area are:

Improving digital skills and providing pathways to educational and employment in digital technologies for our rangatahi.

Growing digital technologies businesses

Enhancing new Māori language and culture initiatives through digital technologies

Create high value jobs/opportunities that advance our kāinga in digital technologies

NPDT were successful as a recipient of funding from Te Puni Kōkiri's - Ka Hao: Māori Digital Technology Development fund in 2017. The funding is to further support and continue the initiative for the next two years including expansion into the Napier communities.



# TRAINING AND EMPLOYMENT

**Vision:**

Increase employment opportunities for Ngāti Pāhauwera whanau.

**Organisational relationships:**

Dept. of Corrections, NZ Police, PanPac, other industry employers.

1. Partnership between Ngati Pāhauwera and Ministry of Social Development
2. Develop and enhance Ngati Pāhauwera Employment Strategic Plan
3. Build Māori Capacity and Social Wellbeing

# TRAINING AND EMPLOYMENT



## 1. Rangatahi Drivers Licensing

20

Rangatahi participants

100%

Success rate

## 2. Whakatupato Firearms Licensing

40

Participants

34

Sat and passed the  
firearms test



# QUESTIONS



ANY  
QUESTIONS?



# MANAAKI COMMITTEE REPORT: CHAIR- TUREITI MOXON

The Manaaki Committee has been fortunate enough to provide funding for the fourth consecutive year which has been made available to the members of Ngāti Pāhauwera to support whānau aspirations in both Secondary (Boarding) & Tertiary Education and providing support to the Community.

In the 2016/2017 financial year the committee made distributions to the following categories:

Marae:	\$ 114,281.33
Secondary:	\$ 25,000.00
Tertiary:	\$ 63,942.00
Community Groups:	\$ 10,269.00
<b>TOTAL</b>	<b>\$ 213,492.33</b>

# QUESTIONS



ANY  
QUESTIONS?

# COMMERCIAL DEVELOPMENT LIMITED REPORT



1. To generate an increasing income stream to support the agreed social and community objectives.

2. To develop the strategic and other assets of the Trust within Ngāti Pāhauwera, for future generations.

3. To invest in businesses that provide employment and a strong economic future.

# OUR FARMS



- i. Five farms: Rawhiti, Omahara, Pihanui Station, Kakariki, and Chimney Creek.
- ii. In the last financial year they produced a \$200,000 profit.
- iii. We have to 1,895 effective hectares, but, we will get to 2,298 hectares by 2019.
- iv. We currently winter 16,000 stock units and in 2019 that will be about 20,000.



# OUR FARMS

## Farm investment:

- i. Infrastructure
- ii. Fertiliser
- iii. Water for stock
- iv. Weed control
- v. Pasture renewal.



Farms	Current effective hectares	Hectares when development is complete
Rawhiti and Omahara	390	507
Kakariki	235	235
Chimney Creek	70	356
Pihanui Station	1200	1200
	<b>1895</b>	<b>2298</b>

# RAWHITI DEVELOPMENT

	Rawhiti
Land value at handback in 2012	<b>\$1,200,000</b>
Development spend to June 2017	\$1,320,000
<b>Total investment value at 30 June, 2017</b>	<b>\$2,520,000</b>
<i>Development remaining</i>	\$120,000
<b><i>Total investment <u>at June 2018</u></i></b>	<b><i>\$2,640,000</i></b>
Value in October, 2016	\$2,100,000
Expected value in 2018 with development complete	\$2,700,000
<b><i>Expected net capital gain</i></b>	<b><i>\$60,000</i></b>

The foundations have been laid for this to be a productive farm

# INVESTMENT BY FARM

	Rawhiti	Chimney Creek	Omahara	Kakariki	Pihanui
<b>Purchase price</b>	<b>1,200,000</b>	<b>520,000</b>	<b>320,000</b>	<b>1,161,000</b>	<b>7,500,000</b>
<b>Total investment to 30 June, 2017</b>	<b>2,520,000</b>	<b>746,000</b>	<b>416,000</b>	<b>1,349,000</b>	<b>7,885,000</b>
<i>Development remaining</i>	<i>120,000</i>	<i>350,000</i>	<i>330,000</i>	<i>150,000</i>	<i>50,000</i>
<b><u>Total investment at June 2018</u></b>	<b>2,640,000</b>	<b>1,096,000</b>	<b>746,000</b>	<b>1,849,000</b>	<b>7,890,000</b>
Value in October, 2016	2,100,000	1,000,000	425,000	1,850,000	8,000,000
Expected value in 2018 with development all but complete	2,700,000	1,200,000	1,000,000	2,000,000	8,500,000
<b><i>Expected net capital gain</i></b>	<b>60,000</b>	<b>104,000</b>	<b>254,000</b>	<b>150,000</b>	<b>610,000</b>

\$1,178,000.00 of expected capital gain or 8.3% return – we will have farms that can now be productive and profitable.



# INCOME, EXPENDITURE, AND PROFITS

	Income	Expenditure	Profit
2014	95,417	137,678	-42,261
2015	125,692	93,124	32,568
2016	1,193,564	1,592,643	-399,079
<b>To 30 June, 2017</b>	1,580,031	1,379,321	200,710
<b><i>Expected 30-June, 2018</i></b>	1,981,510	1,728,887	252,623

- i. Income is increasing and so are profits
- ii. Costs are high while we complete development and establish feed buffers.
- iii. Aiming to achieve \$1million in of Annual Profits insede the next three years
- iv. Would not be profitable without the spend on development of these farms.

# FOREST



- i. There 15,485 hectares of land of which 12,069 hectares is effective.
- ii. The challenge is to do better than 4.7% with this asset

	Capital value	Rent paid	Return on capital
2014	\$19,180,000 at 31-Oct		
2015		\$825,000	
2016		\$911,000	4.7%
2017	\$22,000,000 <i>estimated</i>	\$911,000	
2018		\$941,000	
2019		\$1,034,000	4.7%

# RONGOA

We have two categories:

1. Wild harvest

*84 kg of dried kawakawa and  
19 kg of koromiko last year  
= \$7,100 of income.*



2. Plants we grow and harvest.  
*Just starting out.*

- i. For each of these we have a customer, Phytomed, who we sell dried product to.
- ii. The potential for Rongoa is great, but, we are just begining.

# INVESTMENTS

Three types at present:

1. Shares purchased in **PUBLICLY** listed companies on Stock Exchange

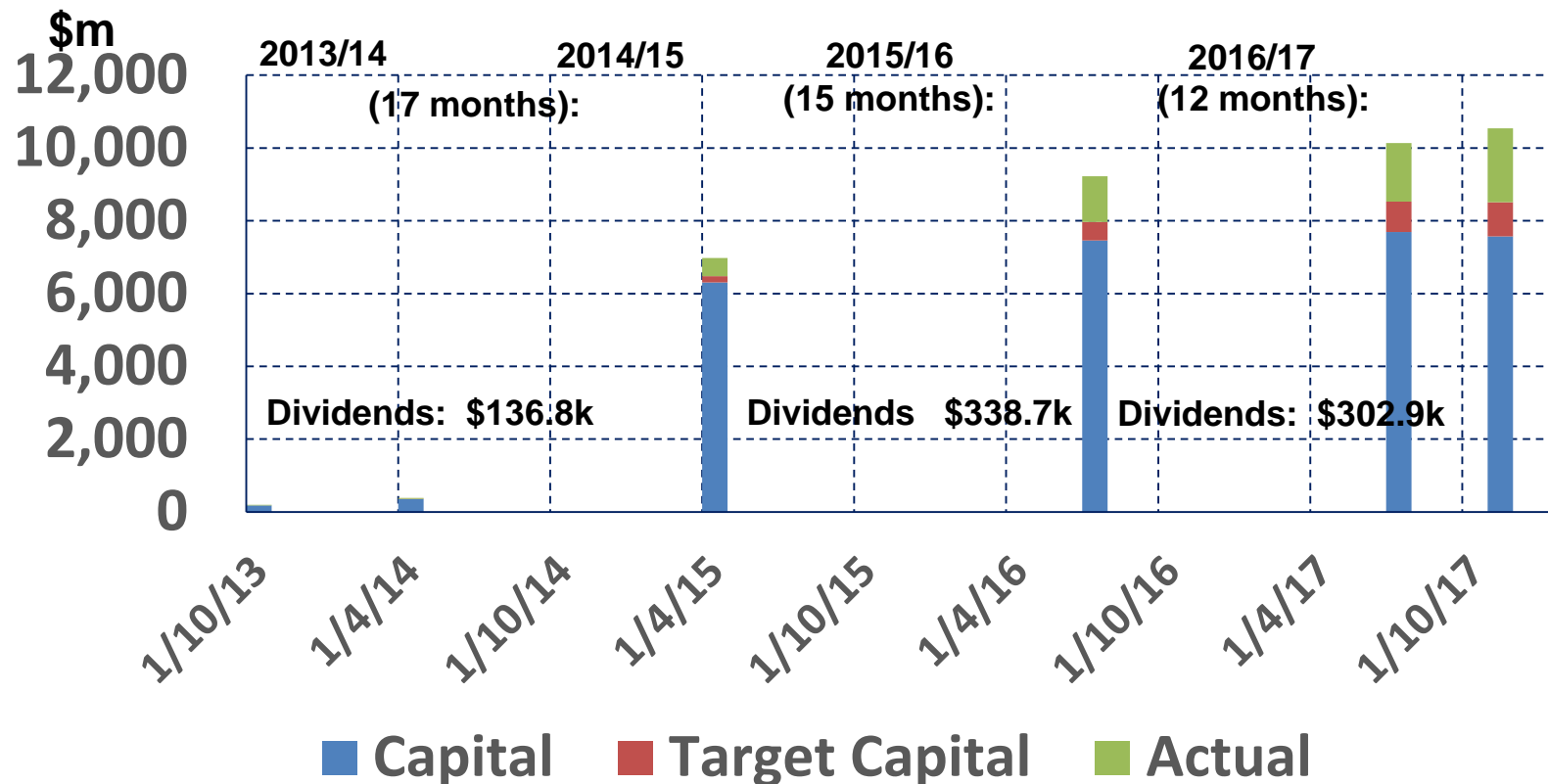


2. Shares purchased **PRIVATELY** and not listed on Stock Exchange



3. **CASH** in the bank.

# SHARE PORTFOLIO OUTCOMES



## Goals:

- i. Income: To provide an increasing stream of income equal to 4% of the target capital
- ii. Growth: To grow the capital over the long term by 4% a year to protect against the impact of inflation

# SHARES – BOTH PUBLIC & PRIVATE

At 30 June 2017:

**\$9.89mil**

Portfolio Value

**\$7.69mil**

Invested across 72  
companies

**\$2.2mil**

Increase in value

**\$0.78mil**

Received in Dividends

**\$2.98mil**

Total return since Oct  
2013

Total Return:

15.1% per year

Industry Benchmark:

8.9% per year



# SHARES – BOTH PUBLIC & PRIVATE





# WHAT DOES ALL THIS MEAN?

The value of our assets is increasing and the company is creating employment.

Year	Value	Number of staff employed by the company
2012	\$66,000	
2013	\$44.2 million	
2014	\$46.0 million	
2015	\$48.7 million	1
2016	\$56.5 million	6
2017	\$59.2 million	16

# QUESTIONS



ANY  
QUESTIONS?

# RESOLUTION

Resolution: To receive and note the  
Ngāti Pāhauwera Development Group  
Annual Report

# RESOLUTION

Trustees annual report on the operations of the Ngāti Pāhauwera Development Group including the Trusts and Companies.

Resolution: To receive and note the Ngāti Pāhauwera Development Group Annual Report



# AGENDA ITEM 3

Audited Financial Statements for the Ngāti Pāhauwera Development Group for the Financial Year End 30 June 2017.

Resolution: To receive and note the Ngāti Pāhauwera Development Group Annual Report

Financial highlights presented by Peter Gillies from Gardiner Knobloch

# AGENDA ITEM 4

2017/2018 Annual Plan, Updated 5 year, and 100 year plans for Ngāti Pāhauwera Development Trust.

Resolution: To receive and note the 2017/2018 Annual Plan in addition the updated Five (5) Year and 100 Year plans the Ngāti Pāhauwera Development Group

This report is an account of activities and actions carried out in the reporting period 1 July 2016 – 30 June 2017 or 12 months of operation.

# 100 YEAR PLAN:

VISION- TE ORANGANUI O NGATI PAHAUWERA –  
HEALTHY, WEALTHY AND HAPPY PEOPLE.

## **Mission:**

Ko te Amorangi ki Mua - To develop leadership and the organisational support systems and expertise to progress the following goals (Good Governance):

## **Goal One:**

Toitū te Pāhauweratanga – culturally strong in Ngāti Pāhauwera tikanga and reo. (Cultural Consolidation)

## **Goal Three:**

Toitū te Whenua – to be the owners and kaitiaki of Ngāti Pāhauwera lands collectively. (Environmental Accountability)

## **Goal Two:**






Te Puāwaitanga o te Pāhauweratanga – Ngāti Pāhauwera striving and leading wherever they are. (Social Responsibility)

## **Goal Four:**

Toitū te whairawa – to be the wealth creators, business owners and global importers and exporters. (Economic Prosperity)

# 5 YEAR PLAN

PG.88-89.

-  1. GOOD GOVERNANCE –  
Pāhauwera leadership to achieve.
-  2. SOCIAL RESPONSIBILITY –  
Manaakitanga
-  3. ENVIRONMENTAL ACCOUNTABILITY –  
Sustainability of resources.
-  4. ECONOMIC PROSPERITY –  
Wealth creation, regionally, nationally  
and internationally.
-  5. CULTURAL CONSOLIDATION –  
Culturally connected



# 5 YEAR PLAN

## 1. GOOD GOVERNANCE –

Pāhauwera leadership to achieve.

- Strong principled, committed and pragmatic leadership.
- High level Trustee capability in governance, policy and practice.
- Politically vigilant, astute and proactive.
- Intergenerational Fairness and Succession Planning.
- Responsive ready to hapū & whānau engagement, participation, empowerment.
- Effective and efficient management infrastructure.
- Transparent, accountable and accessible processes.
- Open and accessible communication.

# 5 YEAR PLAN

## 2. SOCIAL RESPONSIBILITY – Manaakitanga

- Creating and encouraging opportunities for mana motuhake, independence, and positive and healthy lifestyles for hapū and whānau.
- Raising Ngāti Pāhauwera earning capacity per capita.
- Access to and provision of services for basic needs.
- Access to and delivery of educational opportunities.
- Support across all whānau age groupings.

# 5 YEAR PLAN

## 3. ENVIRONMENTAL ACCOUNTABILITY – Sustainability of resources.

- Protection of all lands, coastal marine areas, waterways, ecosystems, wildlife, flora and fauna.
- Influence and monitoring Resource Consents.
- High water quality standards promoted and maintained.
- Elimination of pests and noxious plants.
- Efficient waste management.
- Reduction of leeching and/or run off into waterways.
- Protection of customary fishing.

# 5 YEAR PLAN

## 4. ECONOMIC PROSPERITY –

Wealth creation, regionally, nationally and internationally.

- Increase the Ngāti Pāhauwera Development Trust funds and asset base by prudent investing.
- Profitable utilisation of Ngāti Pāhauwera farms and land interests.
- Investment in Ngāti Pāhauwera Business Initiatives.
- Increase employment opportunities for Ngāti Pāhauwera whānau.
- Establishing and maintaining strong and healthy strategic business relationships.








# 5 YEAR PLAN

## 5. CULTURAL CONSOLIDATION – Culturally connected

- Defining and consolidating Ngāti Pāhauwera identity and visibility.
- Ensure on-going learning of Ngāti Pāhauwera tīkanga and kawa.
- Identify and strengthen te reo of Ngāti Pāhauwera through the teaching of te reo at all learning levels.
- Collection, storage and repository of Ngāti Pāhauwera taonga.
- Ngāti Pāhauwera spiritual and metaphysical relationships with the environment in particular marae and wāhi tapu.

# REPORT ON 2016-2017 ANNUAL PLAN PG. 20

-  GOOD GOVERNANCE: Pāhauwera leadership to achieve.
-  SOCIAL RESPONSIBILITY: Active Involvement
-  ENVIRONMENTAL ACCOUNTABILITY: Sustainability of resources.
-  ECONOMIC PROSPERITY: Wealth creation, regionally, nationally and internationally.
-  CULTURAL CONSOLIDATION: Culturally connected.

<p>1.1. Strong principled, committed and pragmatic leadership</p>	<p>1.1 Agree on a set of organisational values based on a Māori and Pāhauwera framework. Draft to be submitted to kaumātua forum for discussion. Trustees to approve. Partially Achieved: Governance Policy was reviewed and tikanga values were added to the policy which was accepted by the trustees. Work in Progress.(WIP)</p> <p>1.1 Review planning documents to ensure all documents are in line with the current strategic direction i.e. 2016-17 Annual, 5 and 100 year plans. Trustee to review with motion to affirm sign off of plans. Achieved: All Plans were reviewed and updated. Those plans are included in this report. Annual reviews.</p>
<p>1.2 High level Trustee capability in governance, policy and practice</p>	<p>1.2 Review Deed clauses to test any redundant clauses. Partially achieved: The 2014 independent review of the NPDT deed recommendations were not implemented but the special resolutions of 27.9.15 were updated into a newly signed deed. The NPDT deed review process has highlighted that a similar review of the NP Tiaki Trust deed is required. Review of both deeds planned for 2017-18.</p>

# REPORT ON 2016-2017 ANNUAL PLAN

1.3 Politically vigilant, astute and proactive	1.3 Regular circulation and attendance at local and national iwi forums to promote Pāhauwera values. Trustee to select forums of preference. Achieved: Chairman attends ICF, RPC, Te kei o Tākitimu, Te Kāhui Ōhanga etc on behalf of NPDT.
1.4 Intergenerational Fairness and Succession Planning	1.4 Review capacity, capability and relevance of the beneficiary database and develop demographic profile of Ngāti Pāhauwera beneficiaries including skills, qualifications and any other aspects of potential. Partially Achieved: Data base is updated as information comes to hand but expansion is restricted to registration form and fields/ purpose on the database. WIP.
1.5 Responsive ready to hapū and whānau engagement, participation, empowerment	1.5 & 1.8 Develop an Information and Communications operational plan including quarterly hui a iwi/ newsletter, hui a kaumatua, hui a rangatahi, Pāhauwera day, website/ facebook updating. Achieved: Te Pūtōrino editions released and hui a iwi conducted regularly. WIP.
1.6 Effective and efficient management infrastructure	1.6 & 1.7 Implement organisational review to confirm efficacy and job sizing. Partially Achieved: River restoration team down sized and focus to educational and commercial aspects of the project. The other organisational roles are considered fit for purpose.

# REPORT ON 2016-2017 ANNUAL PLAN

## 2. SOCIAL RESPONSIBILITY – Manaakitanga

2.1

Creating and encouraging opportunities for mana motuhake, independence, and positive and healthy lifestyles for hapū and whānau

2.1 Produce a Housing Strategy for papakāinga, social housing and increased Pāhauwera home ownership. Partially Achieved: Expertise engaged only to advise that we need strategy and to convene specific hui with whānau. Housing needs of kaumātua were discussed at hui a iwi. WIP with whānau ora.

2.1 Engage or link in with existing appropriate contractors to deliver warmer homes. Partially Achieved: Met with kaumātua and social providers to link whānau into warm homes strategy. WIP with whānau ora.



# REPORT ON 2016-2017 ANNUAL PLAN

2.2 Raising Ngāti Pāhauwera earning capacity per capita	2.2 Provide employment and training opportunities to Pāhauwera whānau to increase average family income. Partially Achieved: MSD secondment of Peter Eden to increase job placements, get drivers licence, truck licence and ICT project to examine new industry potential. WIP.
2.3 Access to and provision of services for basic needs	2.3 In conjunction with the beneficiary demographic profile and in partnership with the HBDHB and other health providers undertake an Iwi health survey and formulate a Health Strategy that delivers improved health services for whānau. Partially Achieved: He Korowai Manaaki, Health Research Council(HRC) conducted survey for new maternity services. Research continues to identify service deficiencies for whānau. WIP.
2.4 Access to and delivery of educational opportunities	2.3 & 2.4 Investigate government social policies and programs to ensure whānau have access to adequate services. Prepare a directory of viable services for pakeke, koroua/ kuia and rangatahi alongside rangatahi forum established alongside pakeke koroua / kuia wananga. Partially Achieved: Met with KE, Taiwhenua o Heretaunga to discuss service coverage. WIP.
2.5 Support across all for whānau age groupings	2.5 Secure research contracts to obtain evidence of positive solutions and areas of need. Partially Achieved: HRC continue with the research into service delivery but no new research contracts developed.

# REPORT ON 2016-2017 ANNUAL PLAN

## 3. ENVIRONMENTAL ACCOUNTABILITY – Wairuatanga & Manaaki Taiao

3.1 Protection of all lands, coastal marine areas, waterways, ecosystems, wildlife and flora and fauna	<p>3.1 Develop an IHMP with an overview of current resources and future plans for all NPDT Taiao related activities. Partially Achieved: IHMP in draft for expansion and inclusion into Mohaka Plan change and other agency strategies.</p> <p>3.1 Initiate taiao wānanga to upskill members to carry out water quality monitoring. Achieved: Water monitoring being undertaken and Wananga convened. WIP.</p>
3.2 Influence and monitoring Resource Consents	<p>3.2 Provide information about Regional and District Council/Board Pest Control plans. Partially Achieved: Engaged with Cape to City programme, DOC pest control and seek contract with OSPRI TB Free NZ Ltd.</p>
3.3 High water quality standards promoted and maintained	<p>3.3 Ensure reporting and contractual compliance to the River Restoration(RR) Project. Partially Achieved: Reporting on the RR project is compliant project is compliant in meeting its contract obligations.</p>

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3.4 Elimination of pests and noxious plants	3.4 & 3.5 Develop an education plan to protect the mauri of the Mohaka River, protect the mohaka river hangi stones and addresses issues of concern for global warming. Partially Achieved: Plan developed and Wananga delivered with Awanuiarangi. Gravel monitoring of hangi stones underway with all gravel extractors.
3.5 Efficient waste management	
3.6 Reduction of leeching and/or run off into waterways	3.6 Partially acheived by Putere lakes project, Nursery, participation in Cape to City project and Annual plan submission to HBRC.
3.7 Protection of customary fishing	3.7 Develop an understanding of taonga species unique to Pāhauwera. Partially Achieved: Wananga identified with all native flora and fauna species as taonga. IHMP requires strategies for the protection and use of those taonga in the areas of management.

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## 4. ECONOMIC PROSPERITY – Whai Rawa / Rangatiratanga

4.1 Increase the Ngāti Pāhauwera Development Trust funds and asset base by prudent investing	4.1.a. Achieve the financial targets set by the Directors. 4.1.b. Continue to generate opportunities for investment. 4.1.c. Fully review and bed down the business processes within the Company. 4.1.d. Fully develop the strategies for forestry, honey, and rongoā supply.
4.2 Profitable utilisation of Ngāti Pāhauwera	4.2 Co-ordinate and consider consultant's reports on possible land uses, then develop a long term strategy on increasing the productivity and profitability of Trust owned farm. Achieved: AgResearch and MPI completed options report for NPCDL.
4.3 Investment in Ngāti Pāhauwera Business Initiatives	4.3 Develop land based enterprises, possibility of co-ordination with Ngāti Pāhauwera owned land with of co-ordination with non-Pāhauwera owned land in the core area. Partially Achieved: Mohaka land blocks being identified and owners arrangements developed with them. Develop long term Forestry strategy. Partially Achieved: Discussions underway to determine best-fit options going forward. WIP.
4.4 Increase employment opportunities for Ngāti Pāhauwera whānau	4.4 Assess ways of minimizing environmental impact of Forestry operations, develop farming strategy for all farm and hold a series of economic summits. Partially Achieved : Riparian planting and fencing of waterways with some mitigation of sedimentation run off from farm but still discussing forestry operations with Te Awaaw Stream a focus.



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4.5

Establishing and maintaining strong and healthy strategic business relationships






4.5 Co-ordinate Wānanga to consult/inform members about development opportunities. Partially Achieved: ICT symposiums offered options for whānau into new technology industry areas. Rongoa development also being developed.

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## 5. CULTURAL CONSOLIDATION – Matauranga Pāhauwera

5.1 Defining and consolidating Ngāti Pāhauwera identity and visibility	5.1 Develop and implement marketing and branding operational plan. Trust uniforms and merchandise available on the website. Vehicle prints and farm pou. Partially Achieved: Vehicle and uniforms available. Farm signs and Pou whakairo to be erected as appropriate. WIP.
5.2 Ensure on-going learning of Ngāti Pāhauwera tikanga and kawa	5.2 Build and Celebrate Ngāti Pāhauwera identity through the community by supporting community events and holding at least one major NPDT sponsored event and wananga. Partially Achieved: Hui a iwi conducted, Hawkes Bay Māori tourism symposium, Digital symposium supported. WIP.
5.3 Identify and strengthen te reo of Ngāti Pāhauwera through the teaching of te reo at all learning levels	5.3 Organize and facilitate reo, tikanga and kawa wānanga with local marae. Coordinate with wānanga and other institutions to develop a wānanga schedule. Achieved: Awanuiarangi Pou Wananga delivered to marae and manaaki grants supportive of narae matauranga initiatives.
5.4 Collection, storage and repository of Ngāti Pāhauwera taonga	5.4 Develop partnerships with educational institutions for effective delivery. Partially Achieved: Awanuiarangi deliver wananga through NPDT administrative support on behalf of the five marae. School based learning supported and schools involved with NPDT when available.
5.5 Nurturing Ngāti Pāhauwera spiritual and metaphysical relationships and connection with the environment in particular marae and wāhi tapu	5.5 Develop digital and reference platform for Pāhauwera whakapapa and matauranga Māori. Partially Achieved: Application for new digital funding sent, ICT club to pilot first then opportunity for the next stage for digitising information and educational platform and research database.

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-  GOOD GOVERNANCE: Pāhauwera leadership to achieve.
-  SOCIAL RESPONSIBILITY: Active Involvement
-  ENVIRONMENTAL ACCOUNTABILITY: Sustainability of resources.
-  ECONOMIC PROSPERITY: Wealth creation, regionally, nationally and internationally.
-  CULTURAL CONSOLIDATION: Culturally connected.

## 1. GOOD GOVERNANCE – Mana Rangatiratanga

<p>1.1 Strong principled, committed and practical leadership.</p>	<p>1.1 Training and performance monitoring through annual external review.</p> <p>1.1 Review planning documents to ensure all documents are in line with the current strategic direction i.e. 2017-18 Annual, 5 and 100 year plans. Trustee to review with motion to affirm sign off of plans.</p>
<p>1.2 High level Trustee capability in governance, policy and practice</p>	<p>1.2 Review Deed clauses to test any redundant clauses.</p>

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1.3 Politically vigilant, astute and proactive.	<p>1.3 Regular circulation and attendance at local, regional and national iwi forums to promote Pāhauwera values. Trustee to select forums of preference and appoint representation.</p> <ul style="list-style-type: none"><li>• Regional Economic Development (REDs) representation – Tairāwhiti/ Gisborne &amp; Hawkes Bay. Te Kahui Ohanga – HB Iwi representation.</li><li>• National Iwi Chairs Group.</li><li>• Te Kei o Takitimu – PSG governance forum.</li><li>• Regional Planning Committee/ JPC.</li><li>• Wairoa &amp; Hastings District Council committees of Māori representation.</li><li>• Federation of Māori Authorities.</li></ul>
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## OPERATIONAL:

1.4 Intergenerational Fairness and Succession Planning.	<p>1.4 Review capacity, capability and relevance of the beneficiary database and develop demographic profile of Ngāti Pāhauwera beneficiaries including skills, qualifications and any other aspects of potential. CEO produce a profile.</p> <p>1.4 Membership application alignment with the trust deed requirements. Notification, declines, approvals etc. Whakapapa committee and responsibilities- Portal Tipuna from 75 hapu.</p> <ul style="list-style-type: none"><li>• Whakapapa Committee – Toro Waaka, Charles Lambert, Chaans Tumataroa and whānau kaumātua.</li></ul>
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1.5 Responsive ready to hapū and whānau engagement, participation, empowerment	1.5 & 1.8 Improve the Information and Communications plan including quarterly hui a iwi/ newsletter, hui a kaumatua, hui a rangatahi, Pāhauwera day, website/ facebook updating. Live streaming of hui a iwi and AGM.
1.6 Effective and efficient management infrastructure	1.6 & 1.7 Implement organisational review to confirm efficacy and job sizing.
1.7 Transparent, accountable and accessible processes	
1.8 Open and accessible communications.	Refer to 1.5



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## 2. SOCIAL RESPONSIBILITY – Manaakitanga

2.1

Creating and encouraging opportunities for mana motuhake, independence, and positive and healthy lifestyles for hapū and whānau

2.1 Produce a Housing Strategy for Papakainga, social housing and increased Pāhauwera home ownership. Undertake wananga, survey, collate data and develop needs analysis.

2.1 Engage or link in with existing appropriate contractors and organisations to deliver warmer homes.

2.2

Raising Ngāti Pāhauwera earning capacity per capita.

2.2 Tangata- Ture whenua land development, capital development, owner commitment/ representation and return. Develop a scoping paper and proposal.

2.2 New industry employment – ICT gaming, coding, business on line & call centre.

2.2 Provide employment and training opportunities to Pāhauwera whānau to increase average family income. Horticulture opportunities to be scoped for career pathways.

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2.3 Business mentor opportunities pursued.	<p>2.3 In conjunction with the beneficiary demographic profile and in partnership with the HBDHB and other health providers undertake an Iwi health survey and formulate a Health Strategy that delivers improved health services for whānau. He Korowai Manaaki profile of service provision.</p> <p>2.3 &amp; 2.4 Investigate government agencies, and social policies and programs to ensure whānau have access to adequate services including business development.</p> <ul style="list-style-type: none"><li>• Anti "P" campaign.</li><li>• Rongoa.</li></ul>
2.4 Access to and provision of services for basic needs	<p>2.4 Prepare a directory of viable services for pakeke, koroua/ kuia and rangatahi. Rangatahi forum established alongside pakeke, koroua/ kuia wananga.</p>
2.5 Access to and delivery of educational opportunities	<p>2.5 Investigate and scope research contracts to obtain evidence of positive solutions.</p>
2.6 Support across all for whānau age groupings	<p>2.6 Review of Manaaki Committee grant criteria.</p>

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## 3. ENVIRONMENTAL ACCOUNTABILITY – Wairuatanga & Manaaki Taiao

3.1 Protection of all lands, coastal marine areas, waterways, ecosystems, wildlife and flora and fauna	<p>3.1 Develop an Iwi hapu Management Plan (IHMP) with an overview of current resources and future plans for all NPDT Taiao related activities.</p> <p>3.1 Develop an education plan to protect the mauri of the Mohaka River, protect the hangi stones and addresses issues of concern for global warming.</p> <p>3.1 Initiate taiao wananga, customary fishing/ Te Wai Māori wānanga for marae.</p>
3.2 Influence and monitoring Resource Consents	<p>3.2 Appoint representation on HBRC Regional Planning Committee (HBRC RPC), HBRC Māori Advisory Standing Committee (HBRC MSC), Hastings District Council Māori Joint Committee (HDC MJC), Wairoa District Council Māori Standing Committee (WDCMSC).</p>
3.3 High water quality standards promoted and maintained.	<p>3.3 Support Raupunga Water Supply project.</p>
3.4 Elimination of pests and noxious plants	<p>3.4 Develop pest management/ control strategies for Pāhauwera lands.</p>

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3.5 Efficient waste management	3.5 Support sustainable strategies for Pāhauwera i.e. recycling.
3.6 Reduction of leeching and/or run off into waterways.	3.6 Monitor and review Panpac leakage policies, silt filtration.
3.7 Protection of customary fishing.	3.7 Secure Takutai Moana marine title.

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## 4. ECONOMIC PROSPERITY – Whai Rawa / Rangatiratanga

4.1 Increase the Ngāti Pāhauwera Development Trust funds and asset base by prudent investing.	<p>4.1 Develop an alternative NPDT sustainable funding pathway.</p> <p>4.1 Review SIPO investment advice SIPO Clause 7.4 and clause 2.1. Discuss and agree economic opportunity with NPCDL. Co-ordinate and consider consultant's reports on possible land uses and optimal asset configuration based on ROI/ SIPO alignment i.e. 3% from farms, 6% from Equities, 5.8 % Forests, 2.4% term deposits.</p> <p>4.1 After considering the reports develop a long term strategy on; Increasing the productivity and profitability of Trust owned farms.</p> <p>Develop land based enterprises. Possibility of co-ordination with Ngāti Pāhauwera owned land.</p>
4.2 Profitable utilisation of Ngāti Pāhauwera farms and land interests.	<p>4.2 Develop a statement of position regarding foreign investment/ outside ownership and joint ventures.</p> <p>4.2 Develop long term Forestry strategy.</p> <p>Assess ways of minimising environmental impact of Forestry operations.</p> <p>4.2 Develop farming strategy for all farms with a focus on training and employment.</p> <p>Establish operational capacity for Company.</p> <p>Develop government/ NGO partnerships to facilitate industry training and employment i.e WINZ, TPK.</p> <p>Co-ordinate Wānanga/ economic summits to consult/inform members about business development opportunities.</p>
4.3 Investment in Ngāti Pāhauwera Business Initiatives	<p>4.3 Farms &amp; Forests. - Co-ordinate and consider consultant's reports on possible land uses. Farm strategies deer, possums, pigs, sheep &amp; beef. Crops / beehives/ horticulture.</p>



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4.4 Increase employment opportunities for Ngāti Pāhauwera whānau	<p>4.4 Assess ways of minimizing environmental impact of Forestry operations, develop farming strategy for all farm and hold a series of economic summits. Partially Achieved : Riparian planting and fencing of waterways with some mitigation of sedimentation run off from farm but still discussing forestry operations with Te Awaaw Stream a focus.</p> <p>4.4 Possibility of co-ordination with non-Pāhauwera owned land in the core area.</p>
4.5 Establishing and maintaining strong and healthy strategic business relationships.	<p>4.5 Develop strategic relationships with NKII, MTI, MAT, HTST, Tatou tatou, Hineuru and all Māori businesses to develop working opportunities. Also government agencies i.e. REDS development for both Tairāwhiti and HB. Effective representation on both regions.</p> <p>4.5 Develop strategic relationships with NKII, MTI, MAT, HTST, Tatou tatou, Hineuru and all Maori businesses to develop working opportunities. Also government agencies i.e. REDS development for both Tairāwhiti and HB. Effective representation on both regions.</p>
4.6 Tourism – develop a tourism strategy for Pāhauwera.	<p>4.6 Develop a Tourism strategy.</p>

# REPORT ON 2017-2018 ANNUAL PLAN Pg. 81

## 5. CULTURAL CONSOLIDATION – Matauranga Pāhauwera

5.1 Defining and consolidating Ngāti Pāhauwera identity and visibility	5.1 Complete marketing and branding for uniforms, farm signs, vehicles, Pou for any significant NP assets included.
5.2 Ensure on-going learning of Ngāti Pāhauwera tikanga and kawa	5.2 Build and Celebrate Ngāti Pāhauwera identity through the community by supporting community events and holding at least one major NPDT sponsored event.
5.3 Identify and strengthen te reo of Ngāti Pāhauwera through the teaching of te reo at all learning levels	5.3 Organise and facilitate reo, tikanga and kawa wānanga with local marae. Coordinate with wānanga and other institutions to develop a wānanga schedule. Develop partnerships with educational institutions for effective delivery.

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5.4 Collection, storage and repository of Ngāti Pāhauwera taonga	5.4 Develop policies, digital and reference platform for Pāhauwera whakapapa, matauranga Māori and waahi tapu/ waahi taonga.
5.5 Nurturing Ngāti Pāhauwera spiritual and metaphysical relationships and connection with the environment in particular marae and wāhi tapu	5.5 Support marae aspirations and sustainability by supporting the development of strategies and planning.
5.6 Retention of traditional knowledge and practices.	5.6. Develop an intellectual property strategy including digital sovereignty.

# AGENDA ITEM 5

To appoint Crowe Horwath as the Auditor for Ngāti Pāhauwera Development Group for 2018-2020.

Resolution: To appoint Crowe Horwath as the Auditor for the Ngāti Pāhauwera Development Group for the period 2018 – 2020.

A request for proposal was issued to the local accounting firms including Price Waterhouse Cooper (PWC), BDO, Staples Rodway, Crowe Horwath & Oldershaws & Co.

Crowe Horwath presented well demonstrating experience with Maori entities, farms and were competitively priced.

# AGENDA ITEM 7

Confirm minutes from AGM 19 November 2016.

Resolution: To receive and accept the minutes of the Annual General Meeting of 19 November 2016.

- i. Amendment to Point 4, for “period 2016-2017”.
- ii. Te Reo Maori strategy involved a contract with Te Taura Whiri that was finally signed off and outstanding funds received.
- iii. Amended deed was signed and placed on the website and with charities commission.
- iv. New trustees received copies of the amended trust deed.



# AGENDA ITEM 6

## General Business

- Call for non-notified business items.
- i. Items to be received, noted for action and/or reporting are at the discretion of the Chairperson